



MICHAEL E. MCKENICA

SPPA, AIC

Principal - Executive General Adjuster

CONTACT



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CAREER PROFIL

Through years of claims experience with Allstate Insurance and National Fire Adjustment Co., Mike has seen his fair share of devastating losses and developed strong negotiation skills. He breaks down the complexities of significant insurance losses while guiding clients through the claims process. Mike has secured and/or adjusted over 200 insurance large-loss events.

Mike understands the burdensome and exhausting process of insurance claims, making communication key when helping his clients. His years in the business and being one of three New York adjusters with dual certifications as an SPPA and AIC show his dedication. Michael's in-depth policy knowledge and capability in technical claim-handling skills are valuable in producing the best results for clients.

EDUCATION, TRAINING, & ACHIEVEMENTS

2021 AND CURRENT

Senior Professional Public Adjuster & Associate in Claims (SPPA, AIC)

The Institutes, Risk & Insurance Knowledge Group, Malvern, PA

2018 AND CURRENT

NYS Public Adjuster's License

NYS Department of Financial Services, Albany, NY

JANUARY 2021 THROUGH JANUARY 2022

Matterport Certified

Actionable Insights, Carlsbad, CA

SUMMARY OF QUALIFICATIONS

Mike is knowledgeable on both sides of the equation relevant to claims handling with nearly ten years of experience in the Public Adjustment and insurance-related fields, functioning as a professional advocate for clients. His understanding of insurance company processes and protocols, best business practices, and insurance companies' cost-savings measures allow him to work in the clients' best interests to achieve maximum recovery for their claims.

EXPERIENCE

March
2021
-
Present

PRINCIPAL / LICENSED PUBLIC ADJUSTER

The PA Firm, Tonawanda, NY

- Operates autonomously as an owner of the firm, serving residential and commercial clients, with responsibilities and coordination of services similar to the former position with NFA. The one exception is representing clients in an executive position, where he is personally invested in their optimal success.

March
2018
-
February
2021

LICENSED PUBLIC ADJUSTER

National Fire Adjustment, Amherst, NY

- Coordinated a range of immediate post-disaster relief, including short-term and long-term housing, monetary advances, emergency mitigation services, personal care needs, advice, etc.
- Documented and prepared detailed claim estimates using subject matter experts to present to insurance carriers, including assembling claim support data, leveraging state-of-the-art industry technology utilizing the same software platform as insurance carriers.

December
2015
-
March
2018

CHIEF OPERATING OFFICER (CEO)

eAgency Management, LLC, Stow, OH

- Spearheaded the start-up technology systems business consulting company. Specialized in enhancing insurance agency operations and performance for clients throughout the United States by way of an in-depth analysis of current processes, procedures, existing infrastructure, customizing and implementing advanced technology solutions to maximize resources and optimize profitability.

July
2011
-
December
2015

AGENT, MANAGER - AGENCY OPERATIONS

Allstate Insurance, Hudson, OH

- Responsible for generating and converting prospective clients into agency customers while providing outstanding service to existing clients.